

## Design Win E44UK

### Problem

A German industrial mixing company, manufactures foaming machines for the food and drink industry and other applications. They required an air preparation system with a highly modular structure.

The reason behind this need was that the customer needs to equip the various machines which require specifically adapted air prep units to suit the various applications.

### Solution

Parker's local distributor, Unimatic in Weyhe, was able to meet the customer's need with the Moduflex 60 FRL series. Depending on the system requirements, various combinations of filter (5µm), coalescing filter and adsorber were used.

One particular benefit greatly appreciated by the customer is the Moduflex Rear Entry Connector. This enables a connection to be made at 90 degrees to the FRL though the cabinet wall reducing fittings and dirt traps

Features such as this bring real benefits to the customer and competitors Festo, Norgren and SMC were unable to convince the customer with their concepts.

## Parker Moduflex FRLs product features, 'filter out' the competition in Germany



### Success Factors

High Performance filters, (5 micron, coalescing and adsorber units).

Modern attractive design

Easy assembly of Moduflex FRL Series combinations

No tool required

Availability of Rear Entry Connector

### Customer Value

The customer always stocks a quantity of the three different filters, as well as the rear entry connectors and wall mounting brackets. This enables him to assemble the necessary filter units very quickly. The customer was impressed by the easy installation of the Moduflex FRL series, for which no tools are necessary.

### FEATURED PRODUCTS: Moduflex60 (P3K) Filters, Coalescing and Adsorber units

MARKET Food Processing Machinery